

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Supply Service Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! Is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

### **Financial and Business Solutions Schedule (FABS) Group 520 SIN 520-1, 520-2, 520-3, 520-13**

**Contract Number: GS-23F-0227R**

*For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).*

**Contract Period:** June 21, 2010 to August 4, 2015

**Contractor:** **Corporate Portfolio Analytics, Inc.**  
201 Devonshire Street, Third Floor  
Boston, MA 02110  
Tel: (617) 938-6460  
Fax: (617) 507-8448  
[www.cpanalytics.com](http://www.cpanalytics.com)

**Contact:** **Glenn L. Burdick**  
Managing Director  
Tel: (617) 938-6461  
[glenn@cpanalytics.com](mailto:glenn@cpanalytics.com)

**Business Size:** Small Business

## **CUSTOMER INFORMATION**

**1a. Table of awarded special item number with appropriate cross-reference to item descriptions and awarded prices.**

**SIN 520-1 Program Financial Advisor Services**

**SIN 520-2 Transaction Specialist**

**SIN 520-3 Due Diligence and Support Services**

**SIN 520-13 Complementary Financial Management Services**

Corporate Portfolio Analytics, Inc. is a small, certified woman-owned business enterprise (WBE) focused on providing advanced real estate market research, trend and performance analysis to the portfolios of occupier organizations in the private and public sector. Corporate Portfolio Analytics has developed a unique Toolkit of analytic overlays which add value to our clients' real estate operations and has pioneered the application of market intelligence and econometric forecasting to large, complex, occupier portfolios. Services include analysis and strategic recommendations for individual leases, markets, and portfolios. Analysis utilizes multiple sources of independent real estate market research including CBRE Economic Advisors (CBRE EA), Real Estate Information Services (Reis, Inc.), Property Portfolio Research (PPR) and Real Capital Analytics (RCA), as well as other leading real estate intelligence sources.

**1b. Identification of the lowest priced model number and lowest unit price.**

The substantial majority of our business projects utilize a unit pricing model. Our unit pricing levels vary by the number of positions analyzed for each project. The unit pricing per position declines as volume increases, reflecting some economies of scale. Within each pricing category, the per position compensation is set within a range according to our qualitative assessment of a project's complexity, as indicated by factors including: the number of markets and submarkets across which the positions are located; the characteristics of individual positions; the amount of customer agencies and bureaus involved; the level of client data available; and any additional or customized analysis desired by the client. Pricing may be at the lower end of the indicated range in situations where the project characteristics limit the complexity of the analysis.

Prices stated below reflect the contract 2.0% annual economic price adjustments.

Number of Positions	Price per Position					
	8/5/2009 to 8/4/2010	8/5/2010 to 8/4/2011	8/5/2011 to 8/4/2012	8/5/2012 to 8/4/2013	8/5/2013 to 8/4/2014	8/5/2014 to 8/4/2015
<b>20 or fewer</b>	\$1319.65 - \$1606.53	\$1,346.04 - \$1,638.66	\$1,372.96 - \$1,671.43	\$1,400.42 - \$1,704.86	\$1,428.43 - \$1,738.96	\$1,457.00 - \$1,773.74
<b>21 – 50</b>	\$803.27 - \$1319.65	\$819.34 - \$1,346.04	\$835.72 - \$1,372.96	\$852.44 - \$1,400.42	\$869.49 - \$1,428.43	\$886.87 - \$1,457.00
<b>51 - 100</b>	\$688.51 - \$803.27	\$702.28 - \$819.34	\$716.33 - \$835.72	\$730.65 - \$852.44	\$745.27 - \$869.49	\$760.17 - \$886.87
<b>101 - 250</b>	\$573.76 - \$688.51	\$585.24 - \$702.28	\$596.94 - \$716.33	\$608.88 - \$730.65	\$621.06 - \$745.27	\$633.48 - \$760.17
<b>251 +</b>	\$309.83 - \$573.76	\$316.03 - \$585.24	\$322.35 - \$596.94	\$328.79 - \$608.88	\$335.37 - \$621.06	\$342.08 - \$633.48

**1c. Hourly Pricing:**

In selected instances where we believe that a consulting or training project is best delivered through a labor rate pricing schedule, we will utilize the following hourly pricing grid:

Category	Labor Rates					
	5/27/2010 to 8/4/2010	8/5/2010 to 8/4/2011	8/5/2011 to 8/4/2012	8/5/2012 to 8/4/2013	8/5/2013 to 8/4/2014	8/5/2014 to 8/4/2015
<b>Real Estate Lecturer/Training Advisor</b>	\$562.50	\$573.75	\$585.23	\$596.93	\$608.87	\$621.05
<b>Strategic Portfolio Consultant</b>	\$450	\$459.00	\$468.18	\$477.54	\$487.09	\$496.84
<b>Director / Associate Director</b>	\$250	\$255.00	\$260.10	\$265.30	\$270.61	\$276.02
<b>Senior Analyst</b>	\$200	\$204.00	\$208.08	\$212.24	\$216.49	\$220.82
<b>Analyst</b>	\$150	\$153.00	\$156.06	\$159.18	\$162.36	\$165.61

Prices stated above reflect the contract 2.0% annual economic price adjustments and are inclusive of the .75% IFF.

2. **Maximum order:** \$1,000,000
3. **Minimum order:** \$300
4. **Geographic Coverage (delivery area):** Nationwide

**5. Point of Production:**

Corporate Portfolio Analytics  
201 Devonshire Street  
Boston, MA 02110

**6. Discount from list prices or statement of net price:** Not applicable

**7. Quantity discounts:** See Price List

**8. Prompt Payment Terms:** Not Applicable

**9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes

**9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** No

**10. Foreign Items (list items by country of origin):** Not Applicable

**11a. Time of Delivery:** As agreed in each Task Order

**11b. Expedited Delivery:** As agreed in each Task Order

**11c. Overnight and 2-day Delivery:** Not Applicable

**11d. Urgent Requirements:** Not Applicable

**12. F.O.B. Point:** Destination

**13a. Ordering Address:**

Corporate Portfolio Analytics  
201 Devonshire Street  
Boston, MA 02110

**13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the FSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment Address:**

Corporate Portfolio Analytics  
201 Devonshire Street  
Boston, MA 02110

**15. Warranty provision:** Not Applicable

**16. Export Packing Charges:** Not Applicable

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Not Applicable

**18. Terms and conditions of rental, maintenance, and repair:** Not Applicable

**19. Terms and conditions of installation:** Not Applicable

**20. Terms and conditions of repair parts:** Not Applicable

**20a. Terms and conditions of any other services:** Not Applicable

- 21. **List of service and distribution points:** Not Applicable
- 22. **List of participating dealers:** Not Applicable
- 23. **Preventative maintenance:** Not Applicable
- 24a. **Special attributes:** Not Applicable
- 24b. **Section 508 compliance information on Electronic and Information Technology supplies:** Not Applicable
- 25. **Data Universal Number System (DUNS) number:** 145406083
- 26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Corporate Portfolio Analytics is registered in the Central Contractor Registration (CCR) database.